



Coupa SIM - Supplier Manual

Version 5 September 2021



#### Responsibilities

#### Requester

- Manages Supplier relationship
- Collects the information and documents from the Supplier
- Submits the requests in Coupa SIM
- Supports the Supplier throughout the process
- Follows up on the Supplier request status

#### **Sourcing Specialist**

• Provides payment terms and, eventually, the T&Cs document, negotiated with the supplier

#### **Supplier**

- Submits T&Cs, Certifications (ISO/Diversity), Insurances, Contacts, Compliance, Tax ID, Banking information
- Completes the questionnaire with additional necessary information

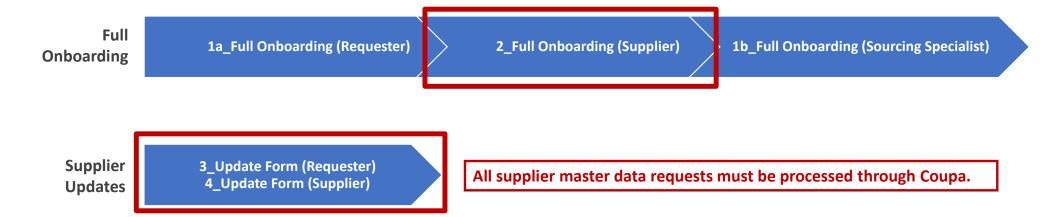
#### **SE Team**

- Manages the whole on-boarding workflow in Coupa SIM
- Performs the document check, Tax ID validation, Restricted Party Screening and Bank Validation call
- Final supplier setup in CFC/CMS



## **Coupa SIM Processes and Forms**

Below is the high-level flow of the types of Supplier Onboarding and Update and their respective forms.



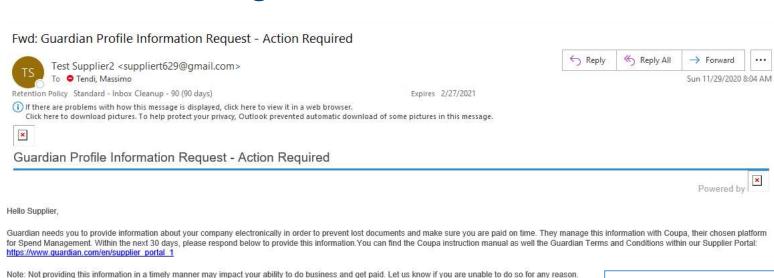






Full On-Boarding (Form 2 - Supplier)





The Supplier receives an email invitation to join Coupa. It expires after 30 days from sending date.

After clicking Join and Respond, the supplier is prompted to register



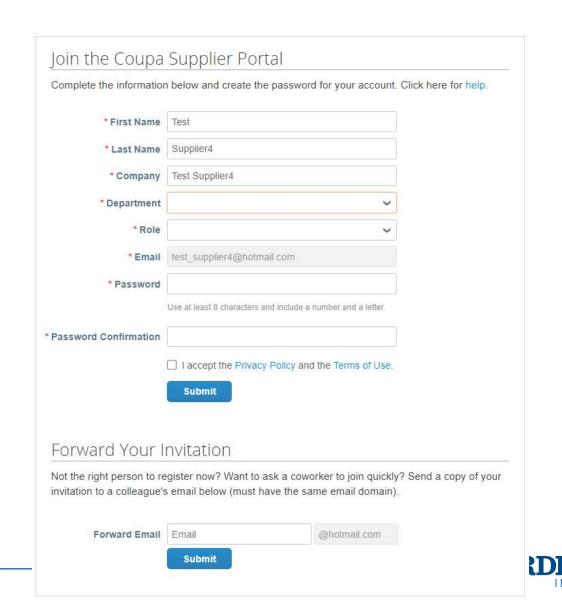
Join and Respond

Welcome!

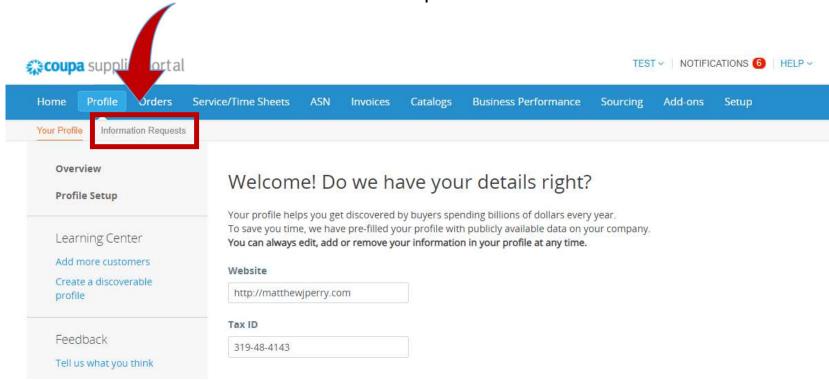
Guardian

First registration in Coupa is quite easy, only contact data, department, role in the company and a password are required.

After clicking Submit, the supplier is prompted to the public profile in Coupa Supplier Portal (CSP).



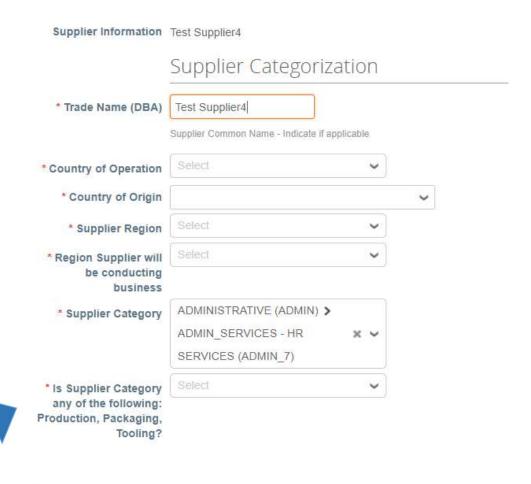
By clicking Information Requests the supplier is prompted to the Guardian's questionnaire.





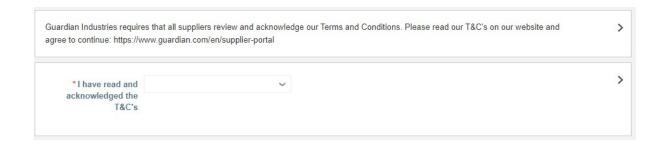
The Supplier Category field is prepopulated by default, the other fields must be filled in.

If Supplier Common name (Trade Name) and Legal name are the same, please repeat the same information.



The category "tooling" is intended for automotive mould's production





#### Terms and Conditions (T&C's):

The T&C's document can be found at the indicated URL or can be provided by the Guardian requester.

The supplier shall attach the signed and scanned T&C's document to the field on the right:

The supplier might want to negotiate specific items of the Terms and Conditions with Guardian. In this case, the negotiated T&C's document shall be provided at a later stage (attached to Form 1b) and anyway before the onboarding process finalization.



Effective date can be the date of form filling.

Expiration date to indicate is any far future date, since the document has not an established expiration date.



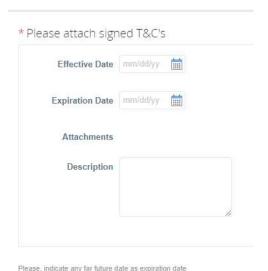
#### Terms and Conditions (T&C's):

The T&C's document can be found at the indicated URL or can be provided by the Guardian requester.

The supplier shall attach the signed and scanned T&C's document to the field on the right:

The Category Manager may authorize the supplier to skip the T&C's acknowledgement: if the view-only answer is set to "Yes", then the supplier confirms it's authorized to skip T&C's

The supplier might want to negotiate specific items of the T&C's with Guardian. In this case, the negotiated T&C's document shall be provided at a later stage (attached to Form 1b) and anyway before the onboarding process finalization.



Effective date is the date of form filling.

Expiration date to indicate is any far future date, since the document has not an established expiration date.

#### Guardian Terms and Conditions

Guardian Industries requires that all suppliers review and acknowledge our Terms and Conditions. Please read our T&C's on our website and agree to continue: https://www.guardian.com/en/supplier-portal

Is the Supplier Yes authorized to skip T&C acknowledgement and

> \*I have read and acknowledged the T&C's





#### **Commercial Contract Clauses:**

It is intended to bind the supplier to performance even when an electronic signature is provided.

#### Commercial Contract Clauses

Within this Questionnaire, the term Guardian is used and this refers to Guardian Industries and all of its subsidiaries. Any reference to Guardian is to be understood to mean Guardian Industries and all subsidiaries within.

Supplier agrees to conduct transactions with Guardian by electronic means, as that phrase is used and understood within the context of the Uniform Electronic Transactions Act, the Electronic Signatures in Global and National Commerce Act, and other applicable law.

Each entry, submission, acknowledgement, and other action by Supplier through this system will be deemed electronically signed by Supplier and the electronic sound, symbol, or process (automated or otherwise) by which Supplier conducts such activity on or through this system will be deemed and treated as being Supplier's electronic signature. Under both state and federal law, an electronic signature is just as binding as a manual signature in ink on paper.

The individual or individuals initially setting up Supplier's account and/or participation on this system represents and warrants that he or she has all authority necessary to bind Supplier to the terms and conditions of this system and to any transactions entered into or administered by or through this system. Supplier will be bound by any and all acts or omissions undertaken through a Supplier user account on this system and waives any claim or defense that the individual using this system through a supplier account is, or was, not authorized to undertake the act or omission on behalf of Supplier. Guardian may rely upon any act or omission through a Supplier account on this system as the authorized act of Supplier.

I have read and acknowledged the above clauses

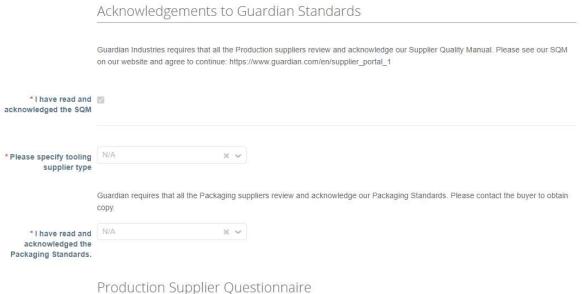


Types of information the supplier shall provide when filling in the Form:





A production-related supplier will get the below section displayed:





The supplier shall acknowledge the Guardian Quality Manual and, eventually, the packaging and tooling standards, if they apply.

An additional production questionnaire is also provided: it's an Excel document that the supplier shall download, answer and upload again.

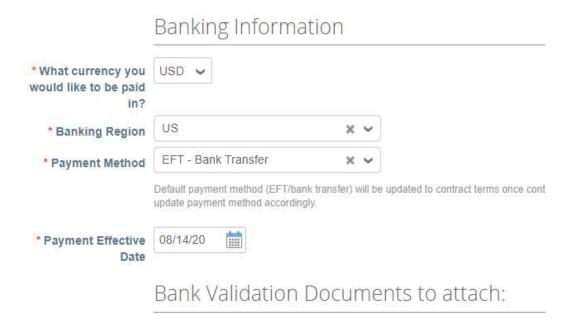
The delivery of a partially or a fully unanswered questionnaire means the rejection of the Form by the SE Team, form here the importance of a responsible answering of this form.





The supplier shall indicate the currency, the preferred payment method and the effective date.

The selected banking region defines the type of bank statement or document that shall be attached for bank validation purposes.





The supplier shall create a Remit-To Address for payment. The company Remit-To Address can match with the physical address. Click the Add Remit-To button.

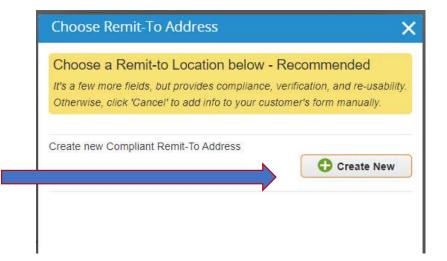
#### \*Remit-To Addresses

Add one or more Remit-To Addresses by either filling out a new Compliant Invoicing Form or choosing an Existing Remit-To Address.

Add Remit-To

A pop-up window is going to request to create a new address or to use an available one.

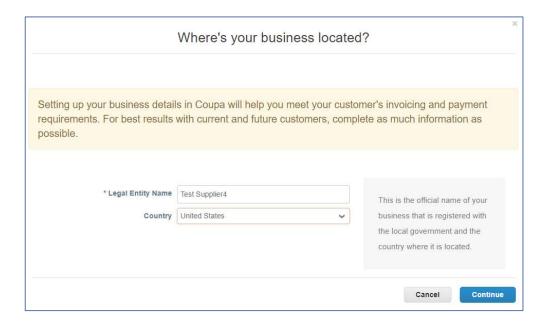
In case of creating a new address, click Create New



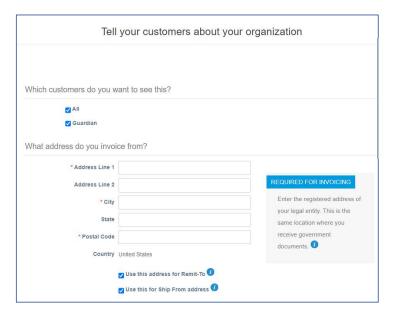


A series of pop-up windows request the supplier to provide the Remit-To address details.

The accuracy of these details will ensure the payment of the supplier invoices to the correct bank account.







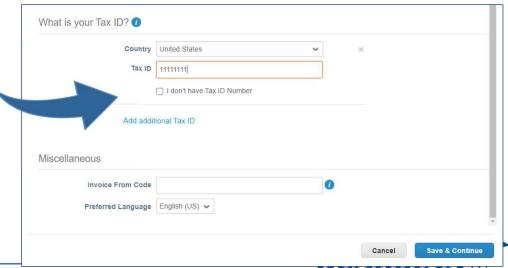
European Tax IDs usually begin by the country identifier (i.e. FR, GB, DE).

For those suppliers that may have a domestic identifier only (Hungary, Poland, Spain, without the country identifier), the supplier shall tick the box "I don't have Tax ID number".

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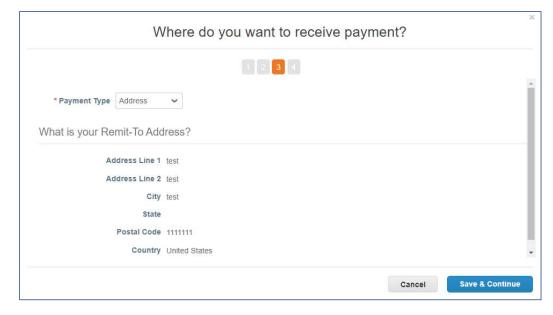
By selecting "All" or "Guardian" to the first question, you are providing the ability to let these data be available to all customers or to Guardian only.

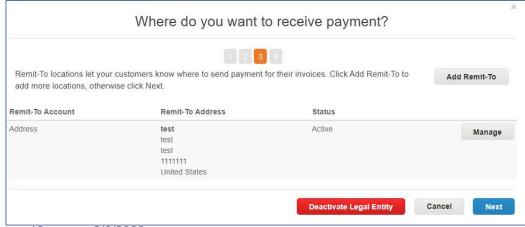
The mandatory fields are the address, the city, the state or province and postal code.



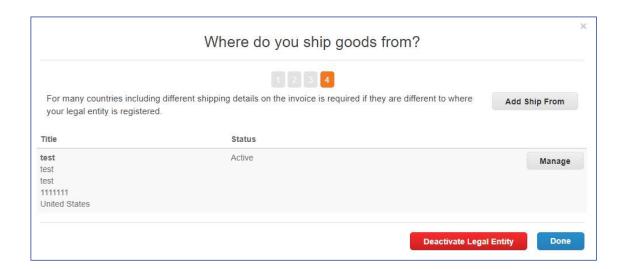
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Just to confirm that the previous address will be used as the "Remit-To" (the address to where the supplier will receive the payment)



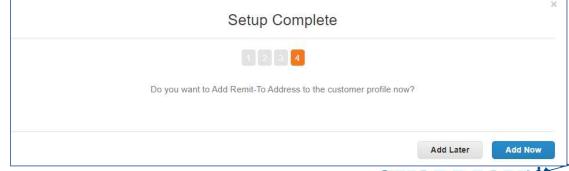






Just to confirm that the previous address will be also used as the "Ship From" (the address from where the supplier will ship the goods from)

By clicking Add Now the supplier adds the Remit-To address to its profile.

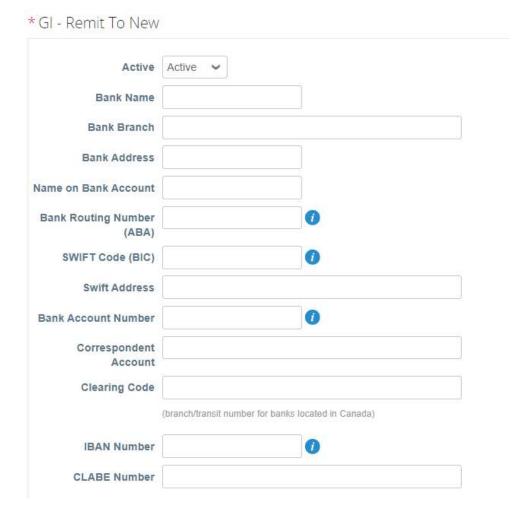




The following group of fields requests to provide the bank account details to which the supplier will receive the invoice payments.

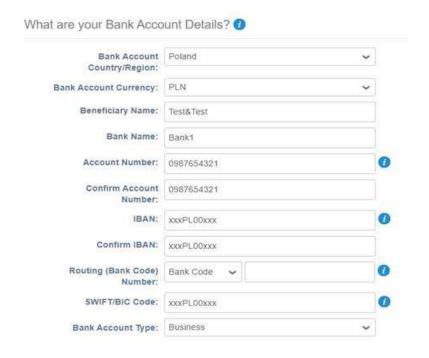
The fields cover different country or regional requirements. Bank Name, Bank Address, Name on Bank Account, Bank Account Number, Swift Code, IBAN are always mandatory. Others (ABA, CLABE, SORT etc.), depend on country specific requirements and can be left blank.

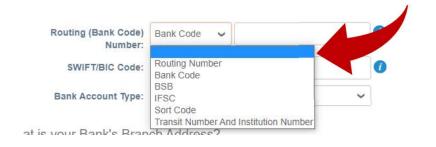
Supplier responsibility is necessary to provide Guardian with a complete, coherent and accurate bank details, in order to avoid the SE Team form rejection due to missing data and the subsequent onboarding process delay.

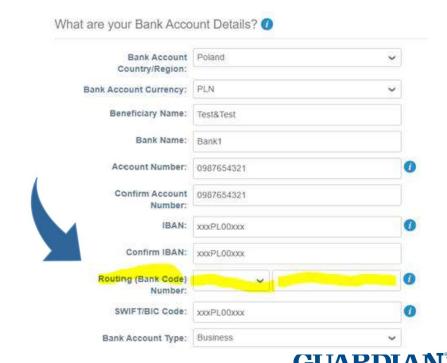




Below, you have an example of how Bank Code can be left blank (open the dropdown):



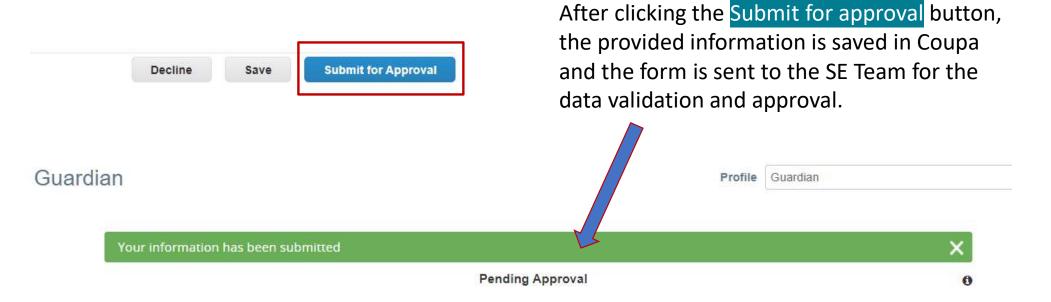




For suppliers which have additional tax IDs, besides to the main one and according to the country legislation, new fields are displayed in the form to make the supplier provide this information.

#### Tax ID Detail Information



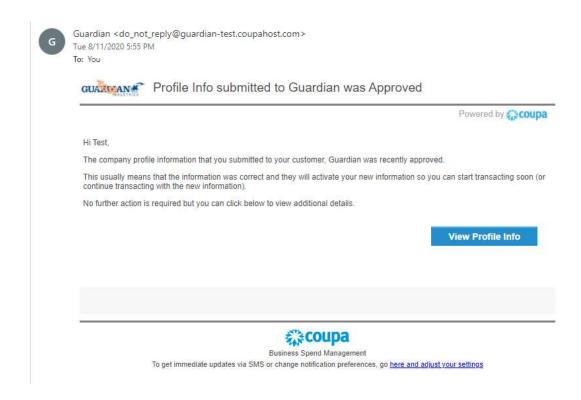


If supplier doesn't see the green-highlighted message as above, it means the form wasn't submitted, due to a mistake or lack of required information, and it remains stored as draft, but it's not sent.

In such cases, Coupa advises with a bold-red message at the top of the form.



The Supplier receives the Coupa Confirmation that its profile was approved.



It's important to know that the profile approval doesn't mean that supplier is ready to go. Other internal steps are needed before the supplier can begin to transact with Guardian.



If it is a Production supplier request, then, the SE Team adds the Regional Quality Team approval to the chain.

Eventually, the supplier (Production or non-Production) may be red-flagged by the SE Team, due to compliance reasons. In that case, the form is escalated to the Compliance and Ethics (C&E) Team for a further review.

Should any of these two reject the form, the onboarding process ends.

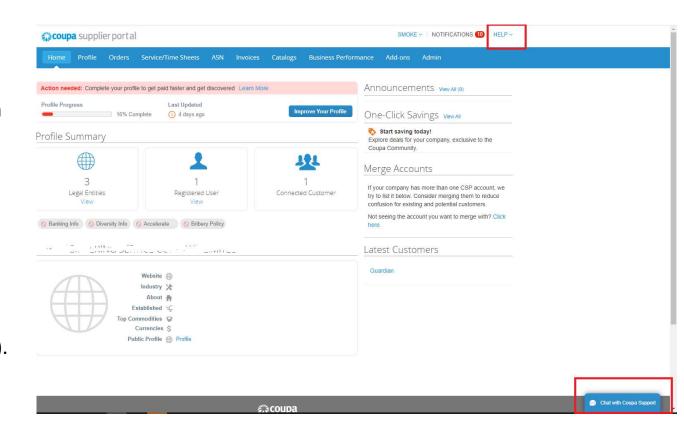


The website which the supplier logs on is different from the one to which Guardian has access.

Due to this, Guardian has no access to the pages which the supplier is working on.

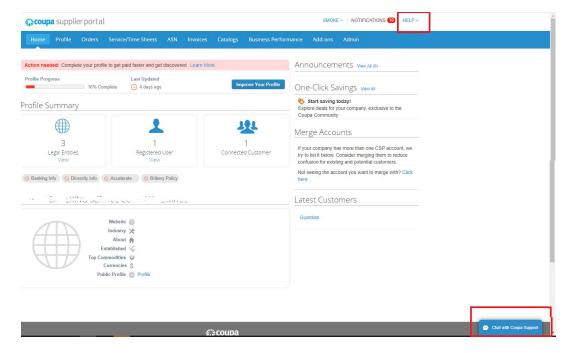
Coupa offers a Help Center, accessible at top-right of the screen (Online Help).





An email address for non-urgent support is also available for suppliers: supplier@coupa.com







Moreover, an online chat with a Coupa expert is possible through the button the supplier can find at bottomright of the screen ("Chat with Coupa Support").



By clicking the "Chat" button a window pops up to request the supplier contact for a call.

Coupa Supplier Portal	for technical issues with the only. For questions relating to intact your customer directly.
	saved as part of the supplier ontinuing with this session will or this action.
*First Name	*Last Name
This field is required. *Email	This field is required.
This field is required. Phone	

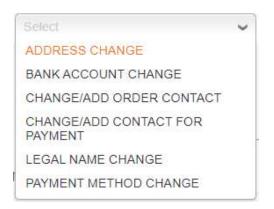






**Supplier Update** (Form 4 - Supplier)





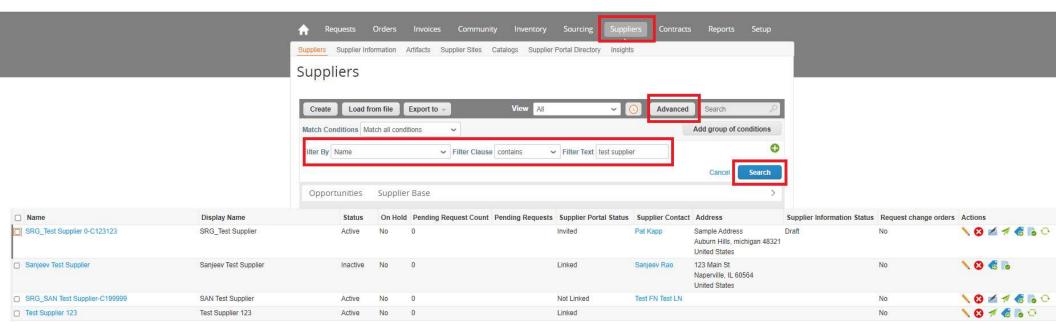
Supplier can request to submit the Update Form for these reasons. The fields to be filled will be displayed according to the selected type.

Bank account change request mean the creation of a new Remit-To address and the need to provide the bank statement/letter, as already seen in Form 2.

As said, payment term changes can only be requested by Guardian.



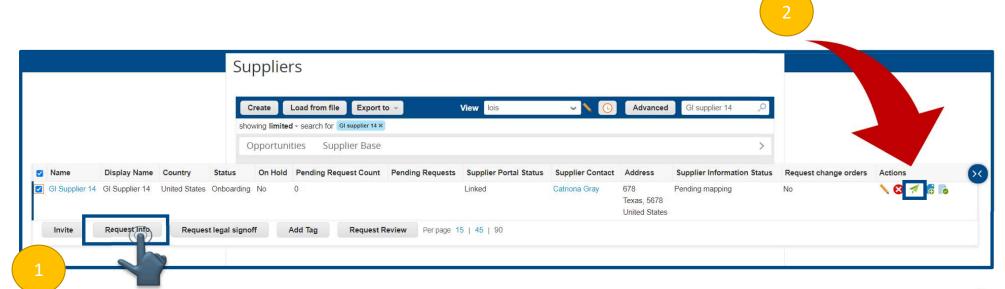
Form 4 shall be sent to the supplier by the Guardian requester. First, the requester needs to search for the needed Supplier:





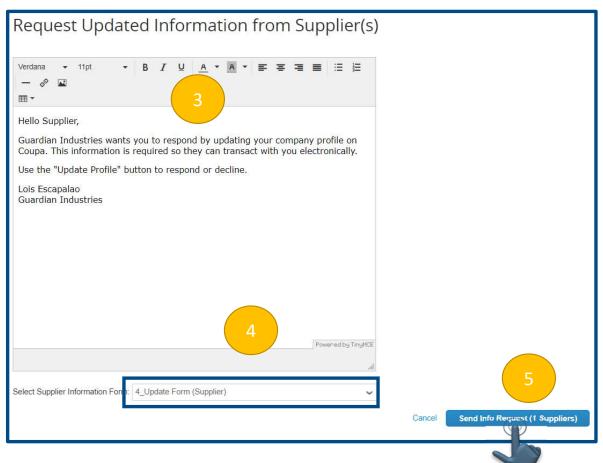
After searching for the Supplier's name, there two ways of sending it:

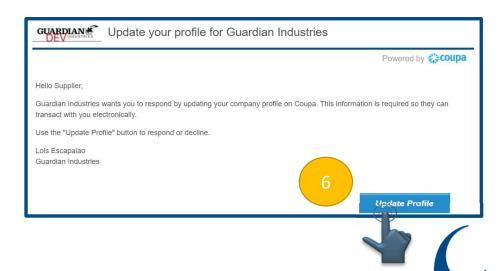
- 1. By ticking the box next to the Supplier's Name and clicking the Request Info button.
- 2. By clicking the Send Request for Information icon (paper plane icon) under Actions.



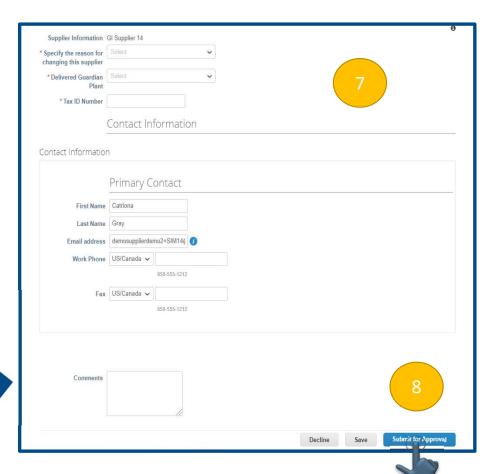


- 3. The request email pops up.
- 4. In Select Supplier Information Form dropdown, Choose "4\_Update Form (Supplier)".
- 5. Click Send Info Request button.





- 6. Supplier will receive an email invitation to update its information.
- 7. By clicking Update Profile button, it will be redirected to the Update Form.
  - 8. After filling out the form and clicking Submit button, Form will be sent for approval to the SE team. By clicking Save, the form will be saved as a draft, whereas clicking Decline means to reject answering the form.



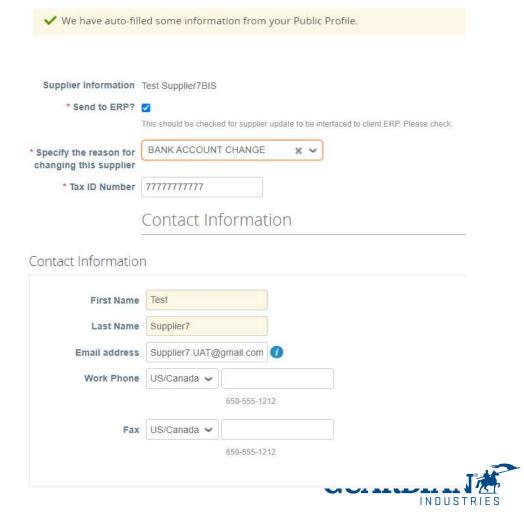


Guardian

To request a bank account change, the supplier needs to follow this process (similar to what seen in Form 2).

After receiving the notification and joining Coupa Portal, the supplier tick the "Send to ERP" box and select "Bank Account Change".

Supplier name, tax ID# and contact information are populated by the system and don't be modified.



A contact person at supplier's is needed for banking validation purposes.

Currency type must be selected.

If the currency type is going to change vs. the existing one (e.g. old account is in PLN and new account is in EUR), then the supplier should specify it.

Supplier's Banking Validation Contact - Name	Provide contest for a		his form
	Provide contact for s	someone other than person filling out t	nis iom.
Supplier's Banking Validation Contact -			
Email	Provide contact for s	someone other than person filling out t	his form.
Supplier's Banking			
Validation Contact - Phone	Provide contact for s	someone other than person filling out t	his form.
* What ourronov	YOU FUD W	Has the currency of	J
* What currency y would like to be p		your new bank account	*
The state of the s	in?	changed?	

The selected banking region defines the type of bank statement or document that shall be attached for bank validation purposes.



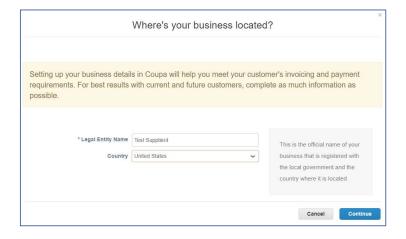
The supplier shall create a Remit-To Address for payment. The company Remit-To Address can match with the physical address. Click the Add Remit-To button.

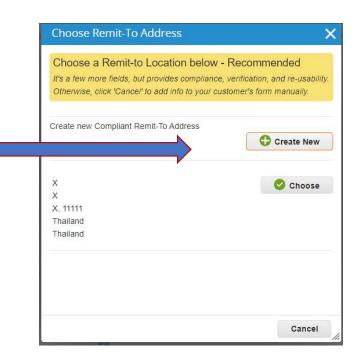
*Remit-To Addresses				
Add one or more Ren	mit-To Addresses by either filling out a new Compliant Invoicing Form or choosing an Existing Remit-To Address.			
Add Remit-To				



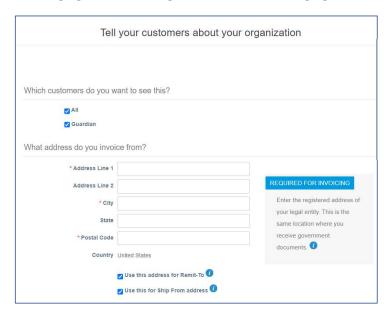
A pop-up window is going to request to create a new address. Click Create New.

A series of pop-up windows request the supplier to provide the new Remit-To address details.









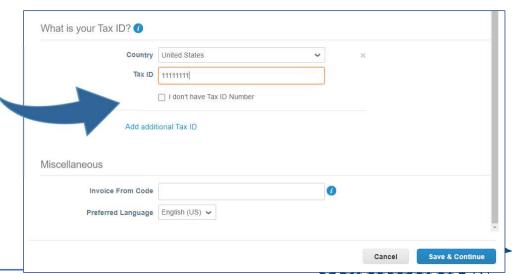
European Tax IDs usually begin by the country identifier (i.e. FR, GB, DE).

For those suppliers that may have a domestic identifier only (Hungary, Poland, Spain, without the country identifier), the supplier shall tick the box "I don't have Tax ID number".

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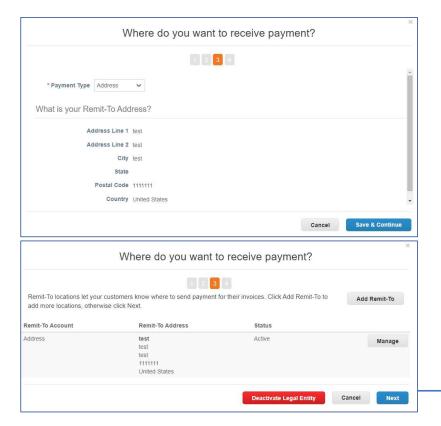
By selecting "All" or "Guardian" to the first question, the supplier provides the ability to let these data be available to all customers or to Guardian only.

The mandatory fields are the address, the city, the state or province and postal code.

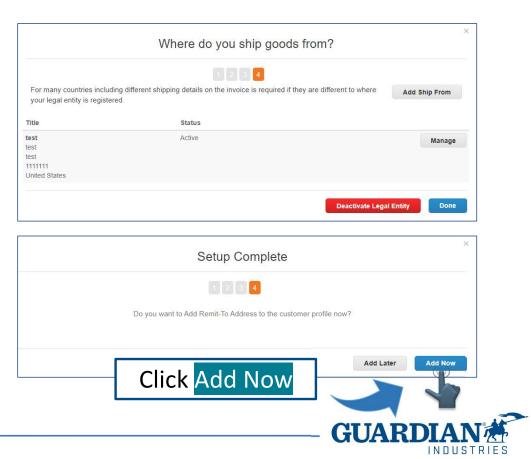


2/6/2022

These are to confirm that the previous address will be used as the "Remit-To" (the address to where the supplier will receive the payment)



And these ones are to confirm that the previous address will be also used as the "Ship From" (the address from where the supplier will ship the goods from)

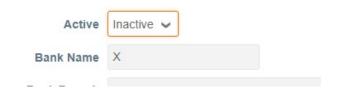


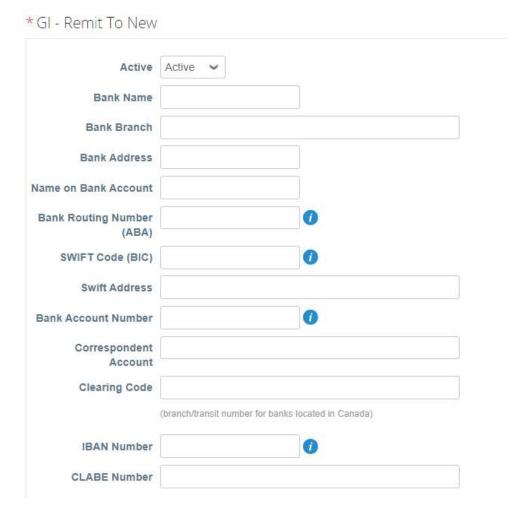
The following group of fields (GI - Remit To New) requests to provide the bank account details to which the supplier will receive the invoice payments.

Bank Name, Bank Address, Name on Bank Account, Bank Account Number, Swift Code, IBAN are always mandatory. Others (ABA, CLABE, SORT, etc.), depend on country specific requirements.

This group of fields must be placed in Active status.

Below this fields, the supplier finds its current bank account details, under the title GI - Remit To Update. The old account needs to be switched to Inactive status.







Once form is fully approved, the information will be sent to CFC/CMS for supplier update.





# **Coupa SIM - Useful Links**

