



Coupa SIM - Supplier Manual

Version 5 September 2021



Responsibilities

Requester

- Manages Supplier relationship
- Collects the information and documents from the Supplier
- Submits the requests in Coupa SIM
- Supports the Supplier throughout the process
- Follows up on the Supplier request status

Sourcing Specialist

• Provides payment terms and, eventually, the T&Cs document, negotiated with the supplier

Supplier

- Submits T&Cs, Certifications (ISO/Diversity), Insurances, Contacts, Compliance, Tax ID, Banking information
- Completes the questionnaire with additional necessary information

SE Team

- Manages the whole on-boarding workflow in Coupa SIM
- Performs the document check, Tax ID validation, Restricted Party Screening and Bank Validation call
- Final supplier setup in CFC/CMS



Coupa SIM Processes and Forms

Below is the high-level flow of the types of Supplier Onboarding and Update and their respective forms.









Full On-Boarding (Form 2 - Supplier)



Fwd: Guardian Profile Information Request - Action Require	ed				
Test Supplier2 <suppliert629@gmail.com></suppliert629@gmail.com>		S Reply	الله Reply All	→ Forward	
To • Tendi, Massimo Retention Policy Standard - Inbox Cleanup - 90 (90 days)	Expires 2/27/2021			Sun 11/29/2020	8:04 AIV
() If there are problems with how this message is displayed, click here to view it in a web brows Click here to download pictures. To help protect your privacy, Outlook prevented automatic of					
×					
Guardian Profile Information Request - Action Required					
				Powered b	y ×
tello Supplier,					
Guardian needs you to provide information about your company electronically in order to prever for Spend Management. Within the next 30 days, please respond below to provide this informat https://www.guardian.com/en/supplier_portal_1_					

Note: Not providing this information in a timely manner may impact your ability to do business and get paid. Let us know if you are unable to do so for any reason.

Welcome!

Guardian

Join and Respond

The Supplier receives an email invitation to join Coupa. It expires after 30 days from sending date.

After clicking Join and Respond, the supplier is prompted to register



First registration in Coupa is quite easy, only contact data, department, role in the company and a password are required.

After clicking Submit, the supplier is prompted to the public profile in Coupa Supplier Portal (CSP).

* First Name	Test	
* Last Name	Supplier4	
* Company	Test Supplier4	
* Department	~	
* Role	~	
* Email	test_supplier4@hotmail.com	
* Password		
	Use at least 8 characters and include a number and a letter.	
assword Confirmation		
	I accept the Privacy Policy and the Terms of Use.	
	Submit	
Eonward Vour I	nvitation	
Forward Your I		
Not the right person to re	NVITATION egister now? Want to ask a coworker to join quickly? S s email below (must have the same email domain).	iend a copy of your
Not the right person to re	egister now? Want to ask a coworker to join quickly? S	Send a copy of your





The Supplier Category field is prepopulated by default, the other fields must be filled in.

If Supplier Common name (Trade Name) and Legal name are the same, please repeat the same information.

* Trade Name (DBA)	Test Supplier4	
	Supplier Common Name - Indicate if ap	plicable
* Country of Operation	Select	~
* Country of Origin		~
* Supplier Region	Select	~
* Region Supplier will be conducting business	Select	~
* Supplier Category	ADMINISTRATIVE (ADMIN) > ADMIN_SERVICES - HR SERVICES (ADMIN_7)	× ~
* Is Supplier Category any of the following:	Select	~

The category "tooling" is intended for automotive mould's production



Guardian Industries requires that all suppliers review and acknowledge our Terms and Conditions. Please read our T&C's on our website and agree to continue: https://www.guardian.com/en/supplier-portal

* I have read and	~	
acknowledged the T&C's		

Terms and Conditions (T&C's):

The T&C's document can be found at the indicated URL or can be provided by the Guardian requester.

The supplier shall attach the signed and scanned T&C's document to the field on the right:

The supplier might want to negotiate specific items of the Terms and Conditions with Guardian. In this case, the negotiated T&C's document shall be provided at a later stage (attached to Form 1b) and anyway before the onboarding process finalization.

Effective Date	mm/dd/yy	
piration Date	mm/dd/yy	
Attachments		
Description		

Effective date can be the date of form filling.

>

Expiration date to indicate is any far future date, since the document has not an established expiration date.

Please, indicate any far future date as expiration date



Terms and Conditions (T&C's):

The T&C's document can be found at the indicated URL or can be provided by the Guardian requester.

The supplier shall attach the signed and scanned T&C's document to the field on the right:

Effective Date	mm/dd/yy
Expiration Date	mm/dd/yy
Attachments	
Description	

Please, indicate any far future date as expiration date

Is the Supplier authorized to skip T&C acknowledgement and Effective date is the date of form filling.

Expiration date to indicate is any far future date, since the document has not an established expiration date.

The Category Manager may authorize the supplier to skip the T&C's acknowledgement: if the view-only answer is set to "Yes", then the supplier confirms it's authorized to skip T&C's

The supplier might want to negotiate specific items of the T&C's with Guardian. In this case, the negotiated T&C's document shall be provided at a later stage (attached to Form 1b) and anyway before the onboarding process finalization. Guardian Terms and Conditions

Guardian Industries requires that all suppliers review and acknowledge our Terms and Conditions. Please read our T&C's on our website and agree to continue: https://www.guardian.com/en/supplier-portal

sign?		
* I have read and acknowledged the T&C's	Select Yes No, I would like to negotiate T&C's No, authorized to skip T&C acknowledgement	~
	12.12.1	



Commercial Contract Clauses

Commercial Contract Clauses:

It is intended to bind the supplier to performance even when an electronic signature is provided. Within this Questionnaire, the term Guardian is used and this refers to Guardian Industries and all of its subsidiaries. Any reference to Guardian is to be understood to mean Guardian Industries and all subsidiaries within.

Supplier agrees to conduct transactions with Guardian by electronic means, as that phrase is used and understood within the context of the Uniform Electronic Transactions Act, the Electronic Signatures in Global and National Commerce Act, and other applicable law. Each entry, submission, acknowledgement, and other action by Supplier through this system will be deemed electronically signed by Supplier and the electronic sound, symbol, or process (automated or otherwise) by which Supplier conducts such activity on or through this system will be deemed and treated as being Supplier's electronic signature. Under both state and federal law, an electronic signature is just as binding as a manual signature in ink on paper.

The individual or individuals initially setting up Supplier's account and/or participation on this system represents and warrants that he or she has all authority necessary to bind Supplier to the terms and conditions of this system and to any transactions entered into or administered by or through this system. Supplier will be bound by any and all acts or omissions undertaken through a Supplier user account on this system and waives any claim or defense that the individual using this system through a supplier account is, or was, not authorized to undertake the act or omission on behalf of Supplier. Guardian may rely upon any act or omission through a Supplier account on this system as the authorized act of Supplier.

I have read and acknowledged the above clauses



Types of information the supplier shall provide when filling in the Form:





A production-related supplier will get the below section displayed:



Production Supplier Questionnaire



The supplier shall acknowledge the Guardian Quality Manual and, eventually, the packaging and tooling standards, if they apply.

An additional production questionnaire is also provided: it's an Excel document that the supplier shall download, answer and upload again.

The delivery of a partially or a fully unanswered questionnaire means the rejection of the Form by the SE Team, form here the importance of a responsible answering of this form.



The supplier shall indicate the currency, the preferred payment method and the effective date.

The selected banking region defines the type of bank statement or document that shall be attached for bank validation purposes.

	Banking Info	rmation		
* What currency you would like to be paid in?	USD 🗸			
* Banking Region	US	×	~	
* Payment Method	EFT - Bank Transfer	×	~	
* Payment Effective Date	update payment method a	accordingly.	will be updated to contract terms once c ments to attach:	ont



The supplier shall create a Remit-To Address for payment. The company Remit-To Address can match with the physical address. Click the Add Remit-To button.

*Remit-To Addresses

Add one or more Remit-To Addresses by either filling out a new Compliant Invoicing Form or choosing an Existing Remit-To Address.

Add Remit-To

A pop-up window is going to request to create a new address or to use an available one.

In case of creating a new address, click Create New





A series of pop-up windows request the supplier to provide the Remit-To address details.

The accuracy of these details will ensure the payment of the supplier invoices to the correct bank account.

	Where's your business located	?	×
second action for a factor for the second second second second	ls in Coupa will help you meet your custor with current and future customers, compl	When a construction is a structure of the structure of the	
* Legal Entity Name Country	Test Supplier4 United States	This is the official name of your business that is registered with the local government and the	
		Cancel	e



Tel	your customers about you	r organization
/hich customers do you v	vant to see this?	
All		
Guardian		
/hat address do you invo	ice from?	
* Address Line 1		
Address Line 2		REQUIRED FOR INVOICING
* City		Enter the registered address of
State		your legal entity. This is the
* Postal Code		same location where you receive government
		documents. 🕧
Country	United States	
	🔽 Use this address for Remit-To 🕖	
	🔽 Use this for Ship From address 🕖	

European Tax IDs usually begin by the country identifier (i.e. FR, GB, DE).

For those suppliers that may have a domestic identifier only (Hungary, Poland, Spain, without the country identifier), the supplier shall tick the box "I don't have Tax ID number". By selecting "All" or "Guardian" to the first question, you are providing the ability to let these data be available to all customers or to Guardian only.

The mandatory fields are the address, the city, the state or province and postal code.

Country	United States	~	×	
Tax ID	1111111			
	I don't have Tax ID Number			
Add addi	tional Tax ID			
	tional Tax ID			
Add addi Miscellaneous	tional Tax ID			
	tional Tax ID	0		
Miscellaneous	English (US) V	0		



	1 2 3 4	
For many countries includi your legal entity is register	ing different shipping details on the invoice is required if they are different to where ed.	Add Ship From
Title	Status	
est est I111111 Jnited States	Active	Manage

Just to confirm that the previous address will be also used as the "Ship From" (the address from where the supplier will ship the goods from)

By clicking Add Now the supplier adds the Remit-To address to its profile.



The following group of fields requests to provide the bank account details to which the supplier will receive the invoice payments.

The fields cover different country or regional requirements. Bank Name, Bank Address, Name on Bank Account, Bank Account Number, Swift Code, IBAN are always mandatory. Others (ABA, CLABE, SORT etc.), depend on country specific requirements and can be left blank.

Supplier responsibility is necessary to provide Guardian with a complete, coherent and accurate bank details, in order to avoid the SE Team form rejection due to missing data and the subsequent onboarding process delay.

*GI - Remit To New

Active	Active 🖌		
Bank Name			
Bank Branch			
Bank Address			
Name on Bank Account			
Bank Routing Number (ABA)		0	
SWIFT Code (BIC)		0	
Swift Address			
Bank Account Number		0	
Correspondent Account			
Clearing Code			
	(branch/transit number fo	or banks located in Canada)	
IBAN Number		0	
CLABE Number			

GUARI

Below, you have an example of how Bank Code can be left blank (open the dropdown):

Routing (Bank Code)	Bank Code 🗸	
Number:		
SWIFT/BIC Code:	Routing Number	
ovin hbio oode.	Bank Code	
	BSB	
Bank Account Type:	IFSC	\sim
	Sort Code	
	Transit Number And Institution Number	

What are your Bank Account Details? 🕖



What are your Bank Account Details? 🕖



For suppliers which have additional tax IDs, besides to the main one and according to the country legislation, new fields are displayed in the form to make the supplier provide this information.

Tax ID Detail Information

* Tax ID Type1	TaxID	
	Main Tax ID Type	
	Please, select "TaxID (Tax58)" as CNPJ	
* Tax ID1	**************************1-43	
	Main Tax ID Number	
Tax ID Type2	Brazil - State Tax ID	
	Please, select "TaxID1 (Tax 120)" as your State Tax ID	
Tax ID2	83.077.395	
	State Tax ID Number	
Tax ID Type3	Brazil - Municipal Tax ID	
	Please, select "TaxID2 (Tax 121)" as your Mullicipal Tax ID	
Tax ID3	252223590	
	Municipal Tax ID Number	
Tax ID Type4		
	Please, specify the Tax Type	
Tax ID4		
	Please, specify the Tax Number	
Tax ID Type5		
	Please, specify the Tax Type	
Tax ID5		
	Please, specify the Tax Number	



The Supplier receives the Coupa Confirmation that its profile was approved.



It's important to know that the profile approval doesn't mean that supplier is ready to go. Other internal steps are needed before the supplier can begin to transact with Guardian.



If it is a Production supplier request, then, the SE Team adds the Regional Quality Team approval to the chain.

Eventually, the supplier (Production or non-Production) may be red-flagged by the SE Team, due to compliance reasons. In that case, the form is escalated to the Compliance and Ethics (C&E) Team for a further review.

Should any of these two reject the form, the onboarding process ends.



The website which the supplier logs on is different from the one to which Guardian has access.

Due to this, Guardian has no access to the pages which the supplier is working on.

Coupa offers a Help Center, accessible at top-right of the screen (Online Help).





An email address for non-urgent support is also available for suppliers: supplier@coupa.com





Moreover, an online chat with a Coupa expert is possible through the button the supplier can find at bottomright of the screen ("Chat with Coupa Support").

	4	
5		

By clicking the "Chat" button a window pops up to request the supplier contact for a call.

Coupa Supplier Portal on	r technical issues with the ily. For questions relating to act your customer directly.
	ved as part of the supplier tinuing with this session will this action.
*First Name	*Last Name
This field is required.	This field is required.
Phone	
Sta	rt Chat
Sta	rt Chat
	nt Chat





Supplier Update (Form 4 - Supplier)



Select ADDRESS CHANGE BANK ACCOUNT CHANGE CHANGE/ADD ORDER CONTACT CHANGE/ADD CONTACT FOR PAYMENT LEGAL NAME CHANGE PAYMENT METHOD CHANGE

Supplier can request to submit the Update Form for these reasons. The fields to be filled will be displayed according to the selected type.

Bank account change request mean the creation of a new Remit-To address and the need to provide the bank statement/letter, as already seen in Form 2.

As said, payment term changes can only be requested by Guardian.



Form 4 shall be sent to the supplier by the Guardian requester. First, the requester needs to search for the needed Supplier:

	A Requests	Orders Invoices Comm	munity Inventory Sourcing Supplie	ers Contracts Reports Setu	цр		
	Suppliers Supplier Info	formation Artifacts Supplier Site	es Catalogs Supplier Portal Directory Insights				
	Suppliers						
	Create Load fr Match Conditions Ma liter By Name	✓ Filter Cla	View All View Contains View Filter Text test supplier	Advanced Search Add group of condition r Cancel Searc	•		
	Opportunities	Supplier Base					
Name Display Name					Supplier Information Status		
SRG_Test Supplier 0-C123123 SRG_Test Sup	pplier Active	No 0	Invited	Pat Kapp Sample Address Auburn Hills, michigan 4 United States	Draft 48321	No	N 🛛 🗹 🐔 🏀 😳
Sanjeev Test Supplier Sanjeev Test S	Supplier Inactive	No 0	Linked	Sanjeev Rao 123 Main St Naperville, IL 60564 United States		No	\ ⊗ € ₀
SRG_SAN Test Supplier-C199999 SAN Test Supplier-C1999999	plier Active	No 0	Not Linked	Test FN Test LN		No	🔨 🙆 🚿 🚿 🚷 🔿
Test Supplier 123 Test Supplier 123	123 Active	No 0	Linked			No	N 🕄 🚿 🏀 🐚 🖓



After searching for the Supplier's name, there two ways of sending it:

- 1. By ticking the box next to the Supplier's Name and clicking the Request Info button.
- 2. By clicking the Send Request for Information icon (paper plane icon) under Actions.

				2										
											pliers	Su		
				P	GI supplier 14	Advanced	~ \ (0)	View lois		m file Export to	ate Load fro g limited - search			
	Actions	rders	quest change order	> tatus R	Supplier Information S	Address	Supplier Contact	Supplier Portal Status	Pending Requests	Supplier Base			Display Name	Name
🧖 🐻	N 🛛 🛪			No	Pending mapping	678 Texas, 5678 United States	Catriona Gray	Linked			io 0	United States Onboarding	GI Supplier 14	GI Supplier 14
								5 45 90	eview Perpage 1	Request Re	Add Tag	Request legal signo	Requestinfo	Invite

INDUSTRIES

- 3. The request email pops up.
- 4. In Select Supplier Information
 Form dropdown, Choose
 "4_Update Form (Supplier)".
- 5. Click Send Info Request button.



Supplier Information GI Supplier 14 **Supplier Update - Supplier** * Specify the reason for Select ~ changing this supplier * Delivered Guardian Plant * Tax ID Number GUARDIAN Update your profile for Guardian Industries Contact Information Powered by Coupa Contact Information Hello Supplier, Primary Contact Guardian Industries wants you to respond by updating your company profile on Coupa. This information is required so they can transact with you electronically. First Name Catriona Use the "Update Profile" button to respond or decline. Last Name Gray Lois Escapalao Email address demosupplierdemo2+SIM14(0 Guardian Industries Work Phone US/Canada ~ 650-555-1212 Update Profile Fax US/Canada 🗸 850,555,1212 6. Supplier will receive an email invitation to update its Comments information. 7. By clicking Update Profile button, it will be redirected to the Submit for Approva Decline Save Update Form. 8. After filling out the form and clicking Submit button, Form will be sent for approval to the SE team. By clicking Save, the form will be saved as a draft, whereas clicking Decline means to reject answering the form. **GUARD**

To request a bank account change, the supplier needs to follow this process (similar to what seen in Form 2).

After receiving the notification and joining Coupa Portal, the supplier tick the "Send to ERP" box and select "Bank Account Change".

Supplier name, tax ID# and contact information are populated by the system and don't be modified.

Guardian

Ve have auto-filled some information from your Public Profile.

Supplier Information Test Supplier7BIS * Send to ERP? 1 This should be checked for supplier update to be interfaced to client ERP. Please check BANK ACCOUNT CHANGE × × * Specify the reason for changing this supplier * Tax ID Number 7777777777 Contact Information Contact Information First Name Test Last Name Supplier7 Email address Supplier7.UAT@gmail.com Work Phone US/Canada 🗸 650-555-1212 Fax US/Canada ~ 650-555-1212 INDUSTRIE

Supplier Update - Supplier	Supplier's Banking Validation Contact - Name	Provide contact for s	omeone other than person filling out t	his form.
A contact person at supplier's is needed for banking validation purposes.	Supplier's Banking Validation Contact - Email		omeone other than person filling out t	his form.
Currency type must be selected.	Supplier's Banking Validation Contact - Phone		omeone other than person filling out t	his form.
If the currency type is going to change vs. the existing one (e.g. old account is in PLN and new account is in EUR), then the supplier should specify it.	* What currency y would like to be p i		Has the currency of your new bank account changed?	v
			GUAF	

The selected banking region defines the type of bank statement or document that shall be attached for bank validation purposes.

* Banking Region	Select	~
* For Bank account change, attach bank documents here:	Choose File No file chosen	

Ranking Information (Only

The supplier shall create a Remit-To Address for payment. The company Remit-To Address can match with the physical address. Click the Add Remit-To button.

Remit-To Addresses

Add one or more Remit-To Addresses by either filling out a new Compliant Invoicing Form or choosing an Existing Remit-To Address.

Add Remit-To



A pop-up window is going to request to create a new address. Click Create New.

A series of pop-up windows request the supplier to provide the new Remit-To address details.

	Where's your business located	!?
	is in Coupa will help you meet your custo with current and future customers, compl	
* Legal Entity Name	Test Supplier4	This is the official name of your





	l your customers about you	organization
iich customers do you v	want to see this?	
All		
Guardian		
at address do you invo	ice from?	
* Address Line 1		
Address Line 2		REQUIRED FOR INVOICING
* City		Enter the registered address of
State		your legal entity. This is the same location where you
* Postal Code		receive government
0	United States	documents. 🕧
Country		
Country	☑ Use this address for Remit-To 🕖	

European Tax IDs usually begin by the country identifier (i.e. FR, GB, DE).

For those suppliers that may have a domestic identifier only (Hungary, Poland, Spain, without the country identifier), the supplier shall tick the box "I don't have Tax ID number". By selecting "All" or "Guardian" to the first question, the supplier provides the ability to let these data be available to all customers or to Guardian only.

The mandatory fields are the address, the city, the state or province and postal code.

Country	United States	~	×	
Tax ID	1111111			
	I don't have Tax ID Number			
Add addi	tional Tax ID			
	tional Tax ID			
Add addi Miscellaneous		0		
Miscellaneous		0		

These are to confirm that the previous address will be used as the "Remit-To" (the address to where the supplier will receive the payment)

V	/here do you wan	t to receive payment?	
		3 4	
* Payment Type Address	v		
What is your Remit-To Add	Iress?		
Address Line 1	test		
Address Line 2	test		
City	test		
State			
Postal Code	1111111		
Country	United States		
W	here do vou want	cancel to receive payment?	Save & Continue
Domit To locations lat your quatemor	a know whore to cond power	3 of their invoices. Click Add Remit-To to	
add more locations, otherwise click N		In the line of the second se	Add Remit-To
Remit-To Account	Remit-To Address	Status	
ddress	test test 1111111 United States	Active	Manage
		Deactivate Legal Entity	Cancel Next

And these ones are to confirm that the previous address will be also used as the "Ship From" (the address from where the supplier will ship the goods from)

Title	Status	
test test 1111111 United States	Active	Manage
	Deactivate Lega	al Entity Done
	Setup Complete	. A.
	1 2 3 4	
	Do you want to Add Remit-To Address to the customer profile now?	
1	Click Add Now	ater Add Now

The following group of fields (GI - Remit To New) requests to provide the bank account details to which the supplier will receive the invoice payments.

Bank Name, Bank Address, Name on Bank Account, Bank Account Number, Swift Code, IBAN are always mandatory. Others (ABA, CLABE, SORT, etc.), depend on country specific requirements.

This group of fields must be placed in Active status.

Below this fields, the supplier finds its current bank account details, under the title GI - Remit To Update. The old account needs to be switched to Inactive status.

Active	Inactive 🗸
Bank Name	х

*GI - Remit To New

Active	Active 🗸		
Bank Name			
Bank Branch			
Bank Address			
lame on Bank Account			
Bank Routing Number (ABA)		0	
SWIFT Code (BIC)			
Swift Address			
Bank Account Number		0	
Correspondent Account			
Clearing Code			
	(branch/transit number 1	or banks located in Canada)	
IBAN Number			
CLABE Number			

GUAR

Once form is fully approved, the information will be sent to CFC/CMS for supplier update.





Coupa SIM - Useful Links



